

# Industrial Segment

The Industrial Segment manufactures and markets high-performance hand and chemical protective clothing solutions for a wide range of industrial applications.

Ansell protects workers in industries including automotive, chemical, metal fabrication, machinery and equipment, food, construction, mining, oil & gas, utilities, logistics and first responders.

## New Product Development Highlights

**HyFlex® 11-571**  
Ultra-lightweight cut protection glove



Providing superior cut resistance, comfort, dexterity and durability for workers in the automotive, machinery and equipment and metal fabrication industries.

**Ringers® R840**  
Light duty impact-resistant glove



Lightweight, dexterous crush protection for the knuckles, thumb and fingers, opening new markets for impact protection in warehousing, logistics, automotive and light manufacturing.

**AlphaTec® BSL4**  
Reusable gas-tight chemical protective suit



Type 3 multi-chemical protection air-fed suit with excellent mechanical durability for use in the highest rated Biological Safety Laboratories globally.

HyFlex®

AlphaTec®

ACTIVARMR®



EDGE®

inteliforz.



## Financial Summary

US\$m	FY24	FY23	Growth %	Constant Currency Growth %
Sales	<b>\$785.1m</b>	\$750.9m	4.6%	3.3%
EBIT	<b>\$129.3m</b>	\$103.9m	24.4%	27.8%
EBIT Margin	<b>16.5%</b>	13.8%		

## Sales Performance

FY24 sales were \$785.1m, an increase of 3.3% on a Constant Currency basis and an increase of 4.6% on a reported basis. Positive Constant Currency growth was achieved in both Mechanical and Chemical.

Constant Currency growth in Mechanical was 2.7%, benefitting from faster growth in emerging markets, increased sales of specialty products including Ringers® impact protection solutions, and a strong contribution from new products including HyFlex® ultra-lightweight cut protection styles.

Chemical sales grew 4% on a Constant Currency basis, driven by growth in the higher margin range of high-end chemical hand and body protection solutions, and in the overall body protection category. Chemical sales included a one-off pricing benefit of \$5m on products exited as part of APIP.

## EBIT Performance

EBIT increased 27.8% on a Constant Currency basis and 24.4% on a reported basis. EBIT growth was driven by increased sales, net cost favourability, improved Chemical plant performance and APIP savings.

