

Ansell is a world leader in providing superior health and safety protection solutions that enhance human well-being. The world's need for better protection never stops, so Ansell is constantly researching, developing and investing to manufacture and distribute cutting edge product innovation and technology, marketed under well-known brands that customers trust. Operating in two main business segments, Industrial and Healthcare, Ansell is the market leader that continues to grow, employing 13,500 people worldwide. With operations in North America, Latin America/ Caribbean, EMEA and Asia Pacific, customers in more than 100 countries around the world trust Ansell and its protection solutions. #AnsellProtects

## F'20 FINANCIAL HIGHLIGHTS

	<b>Sales \$1613.7m</b> 7.7% Growth, 9.3% CC <sup>2</sup> & 7.6% Organic
	<b>EPS 121.8¢</b> 9.2% Growth & 23.6% CC <sup>2</sup>
	<b>ROCE% 14.0%</b> Up 85bps
	<b>EBIT \$219.7m</b> 8.3% Growth & 21.0% CC <sup>2</sup>
	<b>Dividend 50.0¢</b> 17th Year of Increase
	<b>Leverage Ratio \$171.4m/0.6x</b>
	<b>Profit Attributable \$158.7m</b> 5.2% Growth & 19.0% CC <sup>2</sup>
	<b>Operating Cash Flow \$191.7m</b> 117.7% Cash Conversion <sup>3</sup>
	<b>Share Buybacks \$67.9m</b> 3.8m Shares Acquired

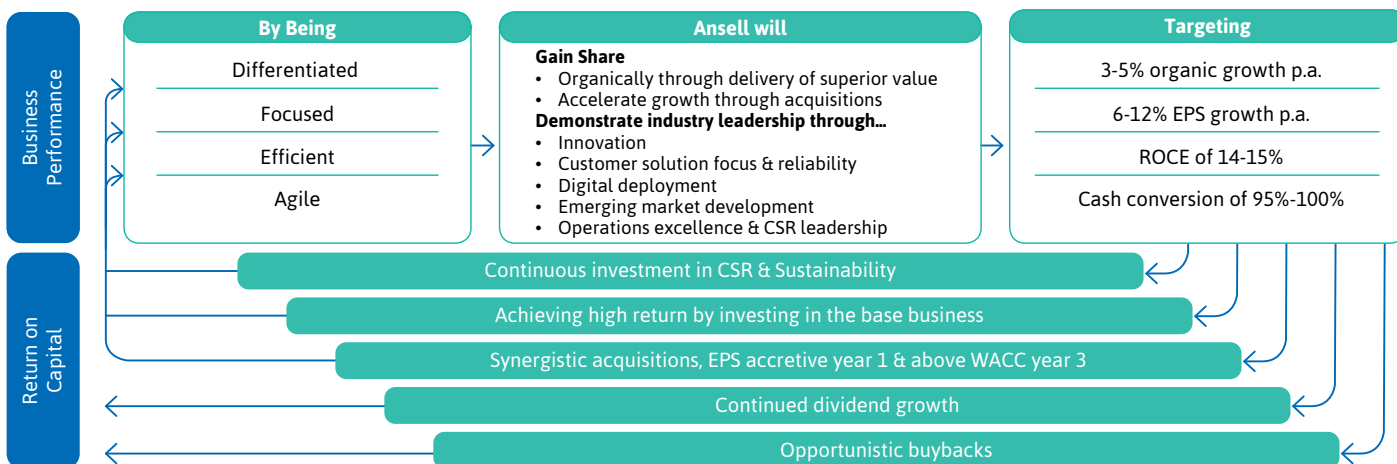
1. Growth and Constant Currency (CC) compared against F'19 adjusted to exclude transformation costs
2. CC compares F'20 to F'19 results restated at F'20 average FX rates and excludes the value of FX gains or losses in both periods
3. Organic growth compares F'20 to F'19 results at CC (see above) and excludes the effects of acquisitions
4. Cash conversion calculated as net receipts plus transformation cash costs divided by EBITDA excluding transformation

## STRATEGY



Ansell's sources of competitive advantage can be summarized under eight dimensions of differentiation. At Ansell, we believe that our differentiation across all eight dimensions is unique in our industry and sets us apart from all competitors. We have continued to build upon and strengthen our eight dimensions of differentiation.

## SHAREHOLDER VALUE CREATION MODEL



**Our Foundation:** Engaged & Empowered Employees, Sustainable Business Practices and Strong Values

## GLOBAL BUSINESS UNIT OVERVIEW

### INDUSTRIAL

### HEALTHCARE

**45%**  
of total sales

**\$719M**  
Revenue

**12.8%**  
EBIT Margin

**55%**  
of total sales

**\$895M**  
Revenue

**15.9%**  
EBIT Margin

### INDUSTRIAL BUSINESS UNIT PERFORMANCE

### HEALTHCARE BUSINESS UNIT PERFORMANCE



**AlphaTec®** 37-310  
Surpassed \$200m Sales for the first time  
Reusable food processing gloves providing multi-risk protection from chemicals and viruses (EN ISO 374-5)



**HyFlex®** 11-542 and HyFlex® 11-280  
#1 Global Brand Approaching \$300m  
HyFlex® gloves and sleeves provide outstanding comfort and are designed with INTERCEPT™ Technology for best-in-class cut protection



**GAMMEX®** Pi Hybrid  
**GAMMEX®**  
Advanced glove technologies delivering 19% new product development growth  
Pi Hybrid success, enabled by HYBRID™ Technology innovation, continues to grow in mature markets

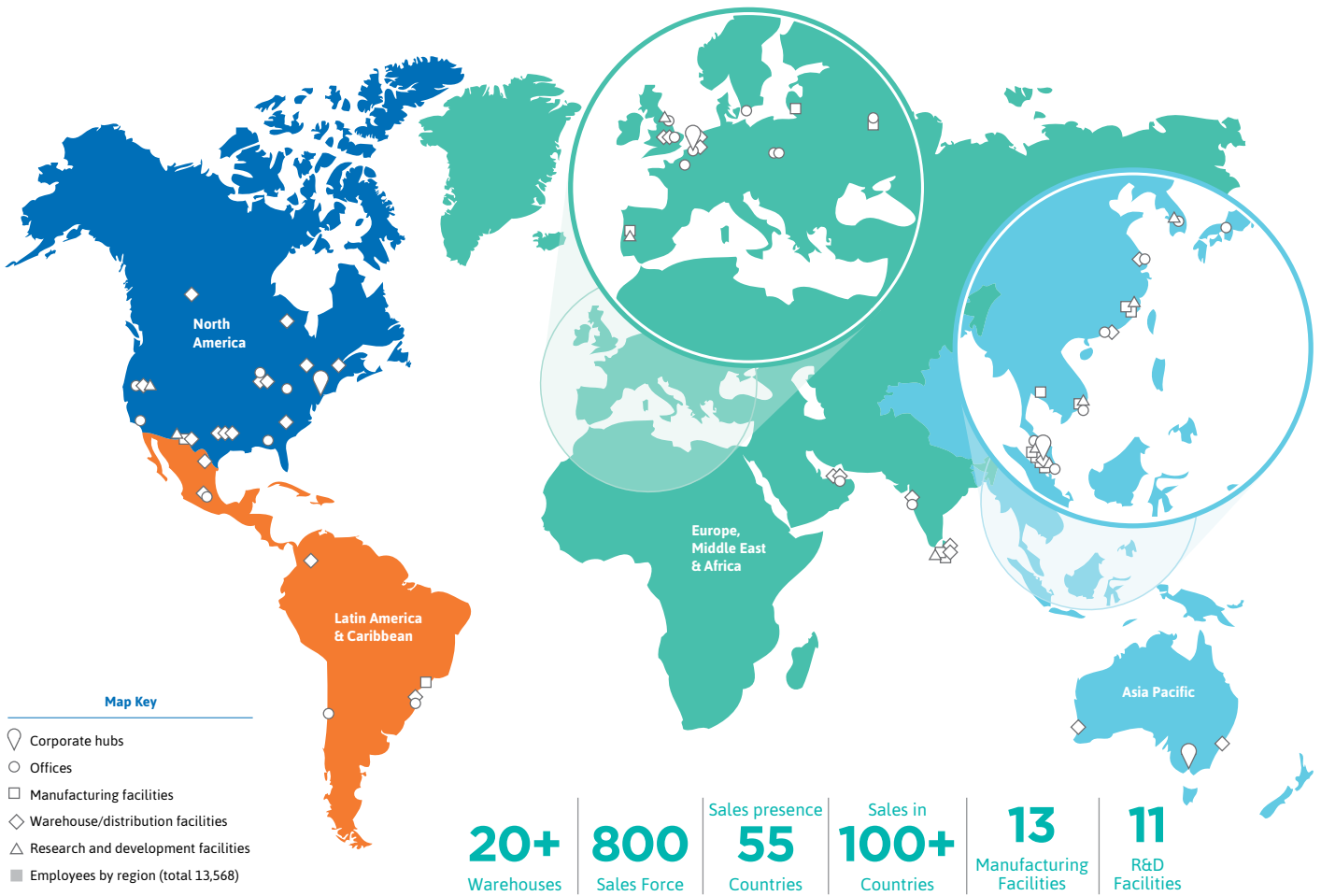


**BioClean®** S-BDSH  
**BioClean**  
Double digit profitable growth  
Disposable garment offering true aseptic darning for sterile controlled/critical environment



**MICROFLEX®** 93-260  
**MICROFLEX**  
Achieved more than \$270 million in global sales  
Continued growth and development of innovative multi-layer single use gloves

# ANSELL WORLDWIDE



## CORPORATE SOCIAL RESPONSIBILITY & SUSTAINABILITY

<b>Better Society</b>	Employees and wider workforce	Community	Business ethics	<ul style="list-style-type: none"> <li>We care about our people and safety is our top priority</li> <li>We support our communities</li> <li>We play fair and conduct business ethically</li> </ul>
	Water	Energy and carbon	Materials and waste	<ul style="list-style-type: none"> <li>We use natural resources with care</li> <li>We work to continually lower our GHG emissions</li> <li>We respect the local environment</li> </ul>
	Customers	Suppliers	Investors	<ul style="list-style-type: none"> <li>We provide our customers with safety and productivity solutions</li> <li>We choose like-minded partners</li> <li>We reward investors</li> </ul>

## CORPORATE OFFICES

<p><b>Registered Office</b> Level 3 678 Victoria Street Richmond VIC 3121, Australia</p> <p>T + 61 3 9270 7270 F + 61 3 9270 7300</p>	<p><b>Americas Commercial Hub</b> 111 Wood Avenue, Suite 210 Iselin, NJ 08830 United States of America</p> <p>T + 1 732 345 5400 F + 1 732 219 5114</p>	<p><b>EMEA/APAC Commercial Hub</b> Boulevard International 55 1070 Anderlecht Belgium</p> <p>T + 32 (0)2 528 74 00 F + 32 (0)2 528 74 01</p>	<p><b>Cyberjaya Commercial Hub</b> Prima 6, Prima Avenue Block 3512, Jalan Teknokrat 6 63000 Cyberjaya, Malaysia</p> <p>T +603 8310 6688 F +603 8318 6699</p>
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