

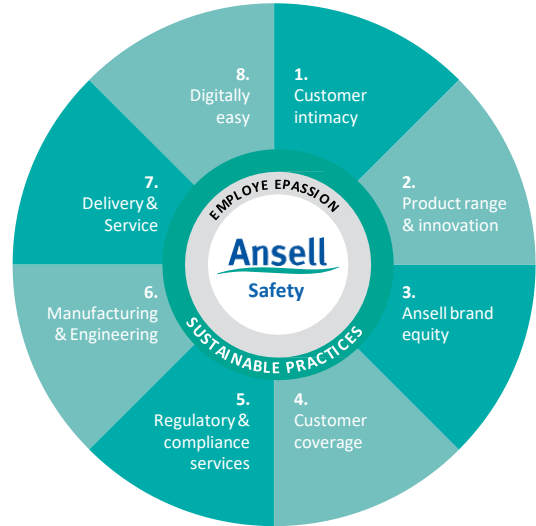
Ansell is a world leader in providing superior health and safety protection solutions that enhance human well-being. The world's need for better protection never stops, so Ansell is constantly researching, developing and investing to manufacture and distribute cutting edge product innovation and technology, marketed under well-known brands that customers trust. Operating in two main business segments, Industrial and Healthcare, Ansell is the market leader that continues to grow, employing 13,500 people worldwide. With operations in North America, Latin America/ Caribbean, EMEA and Asia Pacific, customers in more than 100 countries around the world trust Ansell and its protection solutions. #AnsellProtects

## F'20 FINANCIAL HIGHLIGHTS

	<b>Sales \$1613.7m</b> 7.7% Growth, 9.3% CC <sup>2</sup> & 7.6% Organic
	<b>EPS 121.8¢</b> 9.2% Growth & 23.6% CC <sup>2</sup>
	<b>ROCE% 14.0%</b> Up 85bps
	<b>EBIT \$219.7m</b> 8.3% Growth & 21.0% CC <sup>2</sup>
	<b>Dividend 50.0¢</b> 17th Year of Increase
	<b>Leverage Ratio \$171.4m/0.6x</b>
	<b>Profit Attributable \$158.7m</b> 5.2% Growth & 19.0% CC <sup>2</sup>
	<b>Operating Cash Flow \$191.7m</b> 117.7% Cash Conversion <sup>3</sup>
	<b>Share Buybacks \$67.9m</b> 3.8m Shares Acquired

1. Growth and Constant Currency (CC) compared against F'19 adjusted to exclude transformation costs
2. CC compares F'20 to F'19 results restated at F'20 average FX rates and excludes the value of FX gains or losses in both periods
3. Organic growth compares F'20 to F'19 results at CC (see above) and excludes the effects of acquisitions
4. Cash conversion calculated as net receipts plus transformation cash costs divided by EBITDA excluding transformation

## STRATEGY



Ansell's sources of competitive advantage can be summarized under eight dimensions of differentiation. At Ansell, we believe that our differentiation across all eight dimensions is unique in our industry and sets us apart from all competitors. We have continued to build upon and strengthen our eight dimensions of differentiation.

## SHAREHOLDER VALUE CREATION MODEL



### INDUSTRIAL

**45%** of total sales | **\$719M** Revenue | **12.8%** EBIT Margin

#### INDUSTRIAL BUSINESS UNIT PERFORMANCE



### HEALTHCARE

**55%** of total sales | **\$895M** Revenue | **15.9%** EBIT Margin

#### HEALTHCARE BUSINESS UNIT PERFORMANCE





**20+**  
Warehouses

**800**  
Sales Force

Sales presence  
**55**  
Countries

Sales in  
**100+**  
Countries

**13**  
Manufacturing  
Facilities

**11**  
R&D  
Facilities

CORPORATE SOCIAL RESPONSIBILITY & SUSTAINABILITY

Better Society	Employees and wider workforce	Community	Business ethics	<ul style="list-style-type: none"> <li>• We care about our people and safety is our top priority</li> <li>• We support our communities</li> <li>• We play fair and conduct business ethically</li> </ul>
	Water	Energy and carbon	Materials and waste	
	Customers	Suppliers	Investors	

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